



Managing Principal  
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**PRACTICE AREAS**

- Class Certification
- Antitrust & Competition
- Damages
- Antitrust Litigation
- Pharmaceutical Economics

**EDUCATION**

Dr. Nguyen earned her PhD and MA in economics from Stanford University. She earned her BS, *summa cum laude*, in economics and mathematics from Bates College.

Dr. Tram Nguyen specializes in quantitative economic analysis and modeling within the context of labor and employment discrimination matters, industrial organization, and firm management. She has extensive experience analyzing large and varied datasets, as well as expertise in machine learning and statistical tools.

Dr. Nguyen has provided support to clients on issues related to the economics of class certification for both direct and indirect purchaser classes and applying rigorous econometric analyses in estimating antitrust damages in dozens of matters. Her casework spans a broad range of industries, including agricultural products, railroads, chemicals, pharmaceuticals, and consumer products. Across these fields, Dr. Nguyen has extensive experience in leading teams of consultants to conduct empirical analysis of economic issues and present analytical insights in expert reports.

Dr. Nguyen's academic research focused on issues of labor and employment in developing countries. In her dissertation, Dr. Nguyen analyzes the effects of a sector-specific minimum wage on wages in other sectors by examining the garment industry in Cambodia. During her undergraduate and graduate studies, she was awarded several research grants, excellent teaching recognitions, and academic prizes.

**PREVIOUS EXPERIENCE**

- Research Assistant, Federal Reserve Bank of Boston

**INDUSTRIES**

- Consumer Goods
- Pharmaceuticals
- Transportation

## PUBLICATIONS

Finding Uninjured Consumers In Drug Antitrust Class Actions  
*Law360*, 05.16.2022

Lamictal and the Myth of “Generic” “Pay-for-Delay” Cases  
*Law360*, 07.21.2020

## EDGEWORTH INSIGHTS

Troubles with Identifying Uninjured Class Members in Pay-for-delay Pharmaceutical Cases  
09.06.2022

How can public settlement information be used to estimate exposure for my client?  
02.01.2022

## THE ANTITRUST PRESCRIPTION

FTC Challenges Amgen Acquisition of Horizon: More to Come Under Broadened Section 5  
07.26.2023

Merck and Glenmark Settle on the Eve of a Rare Pay-For-Delay Trial  
05.30.2023

Don't Count Out Numerosity  
03.15.2023

## SPEAKING ENGAGEMENTS

Navigating Antitrust Issues in the Pharmaceutical and Life Science Industries: Key Trends and Challenges Explored  
06.21.2022

Conflicting Decisions in Pharmaceutical Class Certification  
Antitrust Economics Workshop | Fordham Competition Law Institute, 10.07.2020

## NEWS

Edgeworth Economics' Pharmaceutical Economics Practice Launches *The Antitrust Prescription* Blog  
03.15.2023

## PROJECT EXPERIENCE

### ANTITRUST, COMPETITION, AND COMMERCIAL DAMAGES

- Consultant to counsel on end-payer class certification and damages issues involving pay-for-delay, monopolization, and restrained competition allegations of a pharmaceutical product
- Assisted counsel in the production of defendants' and third parties' data across multiple systems related to the direct and indirect purchaser classes involving allegations of price fixing of multiple prescription drugs
- Consultant to counsel on direct purchaser class certification and damages issues involving pay-for-delay and product hop allegations
- Assisted counsel in developing an econometric estimation model a nationwide settlement involving a pain management product
- Consultant to counsel on class certification issues involving price fixing claims and allegations of supply restriction and customer allocation in the chemical product industry including analyses of economic issues related to pass-through in various supply chains
- Consultant to counsel on class certification issues involving allegations of supply restriction in agricultural products for both direct and indirect classes, conducting economic and statistical analysis for Joint Defense Group
- Consultant to counsel on merit and damages issues involving allegations of price fixing in transportation markets related to direct action plaintiffs, conducting economic and statistical analyses

### LABOR AND EMPLOYMENT

- Consultant to counsel on class certification and damages issues related to allegations of gender discrimination including statistical analyses of salary and promotion data
- Consultant to counsel on merits issues involving monopolization in a local labor market

## PHARMA EXPERIENCE

- Consultant to counsel on end-payer class certification and damages issues involving pay-for-delay, monopolization, and restrained competition allegations of a pharmaceutical product
- Assisted counsel in the production of defendants' and third parties' data across multiple systems related to the direct and indirect purchaser classes involving allegations of price fixing of multiple prescription drugs
- Consultant to counsel on direct purchaser class certification and damages issues involving pay-for-delay and product hop allegations
- Assisted counsel in developing an econometric estimation model a nationwide settlement involving a pain management product
- Consultant to counsel on class certification issues involving price fixing claims and allegations of supply restriction and customer allocation in the chemical product industry including analyses of economic issues related to pass-

through in various supply chains